



INTERNATIONAL (Non-Voting) MEMBERSHIP APPLICATION FOR THE IAA

The following form is the application of membership to the Industrial Auctioneers Association (the "IAA"). The Industrial Auctioneers Association is the world's first and only association comprised solely of industrial machinery and equipment auctioneers. The member companies are reputable, highly qualified industrial auctioneers, who combine unparalleled industrial auction experience with the highest ethical and professional standards. The International Membership is a unique opportunity to network and connect with the premier auction companies around the world and to attend the European Conference, which takes place annually at different locations in Europe. With the International Membership, Members will be listed on the IAA's website and included all IAA correspondence but will **not** be entitled to attend the annual conference and members meeting (see Fees)

For the application to be considered, the following form must be completed in its entirety and submitted along with the required fees to the address listed below (page 5). Please allow 30-60 days for processing. All applications are subject to approval of the IAA's members. Note that no Company may apply if the Company has previously applied for membership to the IAA and the Company's application was rejected within the last 2 years.

Application Date: _____
 Month Day Year

Applicant Company Name: _____

Names of Principals: _____

Email Address: _____

Web Address: _____

Business Address: _____

City: _____

Country: _____

Post Code: _____

Business Phone: _____

Home Address: _____

City: _____ State: _____ Country: _____

Post code: _____

Home Phone: _____

Company member designated to vote on IAA business: _____

Form of organization ___ Corporation ___ Partnership ___ Other (Specify) _____



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CRITERIA FOR MEMBERSHIP:

1. The Applicant Company must have 2 current IAA Members sponsor your request.
IAA Member Company & Contact Name:
 - a. _____
 - b. _____
2. The primary focus of the Applicant Company's business must be the industrial machinery and equipment auction business and must have been doing auctions for a minimum of 5 years.
Number of years: _____
3. The Applicant Company must have at least one auctioneer on staff:
 - a. Name of Auctioneer: _____
4. The Applicant Company must have conducted six industrial machinery and equipment auctions, either online or onsite, per year in each of the 5 years prior to applying for membership. At least two (2) of the auctions in each year must be auctions where the applicant was the lead auctioneer, e.g., was responsible for setup, lotting, removal or invoicing. Please enclose auction Brochures or advertising.

YEAR ONE: _____

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____



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YEAR TWO: _____

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

YEAR THREE: _____

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____



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YEAR FOUR: _____

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

YEAR FIVE: _____

Name of Auction	Auction Partner <i>(if any)</i>	Client Name	Email/Address	Phone
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____



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CLIENT REFERENCES:

Please provide Two (2) client references.

1. Company Name/Contact Person: _____

Email/Mailing Address: _____

Phone: _____

2. Company Name/Contact Person: _____

Email/Mailing Address: _____

Phone: _____

BANK REFERENCE:

Please provide a primary banking reference:

Name of Bank: _____

Bank Address: _____

Account Number: _____

Contact Person/Email: _____

Phone: _____



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1. What are your reasons for joining IAA?

2. Are you willing to serve on any committees? _____

3. Does the Company or any auctioneer on staff hold a membership in any other association? If so, please list:

4. In what business matters do you hope IAA can be helpful?

FEES:

Application fee of \$1,250 (which is the full international membership) of which, \$500 is a non-refundable fee for processing the application (the remainder will be refunded if membership is not granted). If membership is granted, the fee will be applied to application and annual membership.

We also have a FULL Membership available at a cost of \$2500 which allows full membership, inclusive of voting rights and attendance at the annual convention.

Please send your completed application along with your application fee to:

Industrial Auctioneers Association, Inc.
1425 Huntington Drive
Mundelein IL 60060
312-863-0977
Samantha.c.iaa@gmail.com